THE STATE OF THE PHILIPPINE ENERGY SECTOR

European Chamber of Commerce

SEC. VINCENT S. PÉREZ



OUTLINE OF PRESENTATION

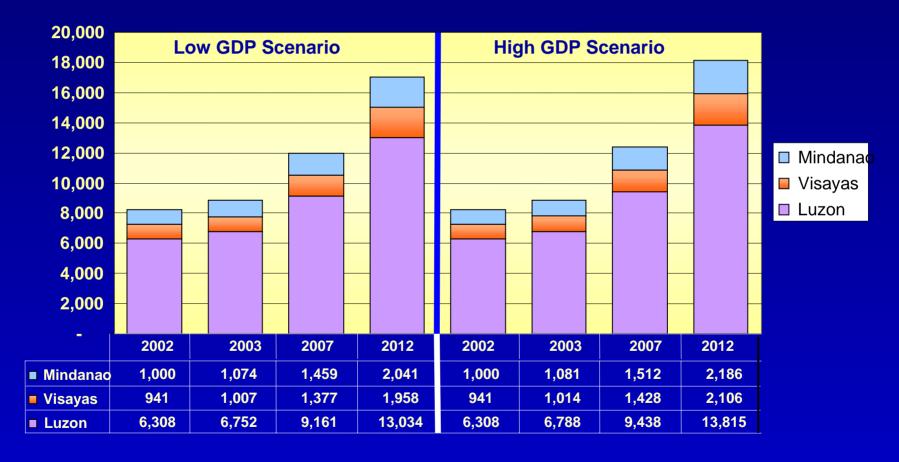
- Overview
- Power Sector Developments
 - Demand Supply Profile
 - ♦ Reforms, Privatization & IPP Issues
- Other Developments in the Energy Sector
 - Natural Gas
 - Renewable Energy
 - Energization Update
- Other Issues
 - **♦ MERALCO**



OVERVIEW

OVERVIEW

System Peak Demand Forecast, PEP 2003-2012



OVERVIEW

Philippine Power Development Plan

- Electricity growth rate forecast at 7.4% annually
- Elasticity: demand to GDP maintain at 1.4x
- Total installed capacity = 14,702 MW
- Dependable capacity = 12,909 MW
- Supply reliability dependent on interconnections and transmissions



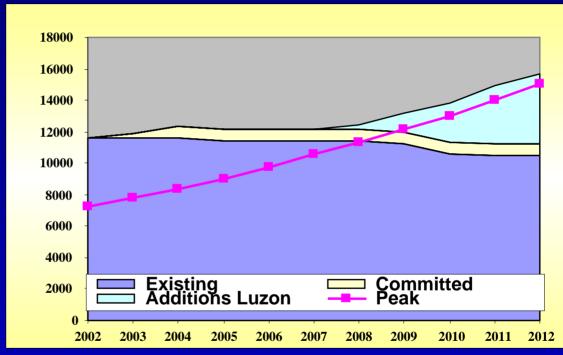
POWER SECTOR

Luzon

SUPPLY DEMAND PROFILE

Luzon Power Situationer

- Supply-demand situation secure only until 2007-2008
- Low generation rates discourage new investments in power generation
- Long-range avoidable cost rate setting proposed to encourage new investments & promote efficient use of existing capacity







LUZON POWER SITUATIONER

Major Projects for Luzon

- TOTAL Committed = 760 MW:
 - San Roque Hydro, 345 MW as of May '03
 - Kalayaan 3 & 4, 350 MW by 1Q '04
 - Northwind Wind Power, 25 MW by 4Q '04
 - TIPCO/Formosa Plastics Clean Coal, 50 MW
 - PNOC-EDC Wind Power, 40 MW by 1Q '06

- - Batangas 4 T-Lines Upgrades, Jan/June/Aug./Dec. '04;
 - 3 Substations Feb./May/Dec. '05
 - Makban Geo-3 Rehab., Jan. '05
 - BatMan Natgas pipeline, 1Q '07
 - Bacman Opt., 40 MW by Sept. '07
 - Sucat Priva., 450-850 MW (Bidding by 4Q '03)
 - Limay Expansion (LNG), 500 MW (Bidding by 4Q '03)
 - Mariveles Greenfield (LNG), 1,200
 MW



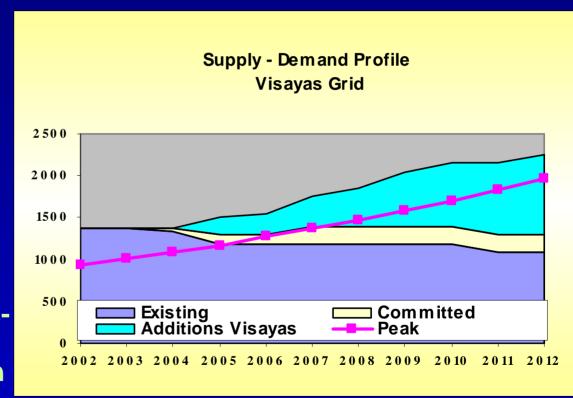
Visayas



DEMAND SUPPLY PROFILE

Visayas Power Situationer

- Supply-demand situation for the whole Visayas including Leyte-Samar
- Low generation rates discourage new investments in power generation
- However, Cebu-Negros-Panay currently in critical supply situation

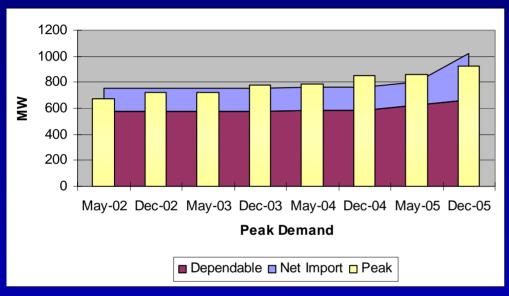


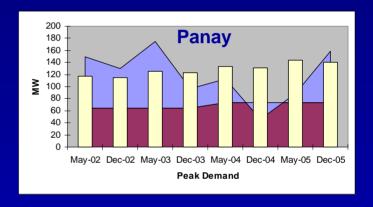


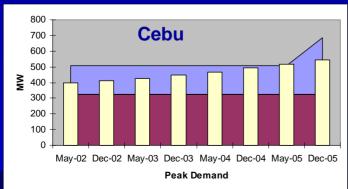


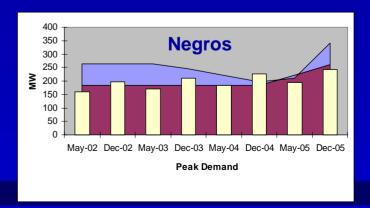
VISAYAS POWER SITUATIONER

Cebu-Negros-Panay (CNP) Supply-Demand Profile











VISAYAS POWER SITUATIONER

CNP Interdependence, 2003

PANAY

Dep. Cap.

73 MW

Peak

125 MW

Deficit

-52 MW



NEGROS

Dep. Cap.

Peak

193 MW

Deficit

-13 MW

CEBU

Dep. Cap. 346 MW

Peak

439 MW

Deficit

-93 MW

Dep. Cap.

Leyte/Samar

684 MW

004 1111

<u>Peak</u>

173 MW

<u>Surplus</u>

511 MW



Exports 100 MW (87 MW) Exports (200 MW (180 MW)

* Most of the surplus capacity are exported to Luzon & some to Bohol



VISAYAS POWER SITUATIONER

Major Projects for Visayas

Committed < 60 MW :</p>

- Leyte-Bohol Interconnection 40-100 MW by May '04
- Leyte-Cebu Interconnection
 200 MW by Feb. '05
- Cebu-Mactan Interconnection by Sept. '05
- Northern Negros Geothermal,40 MW by Oct. '05
- Palinpinon Optimization,20 MW by Dec. '05

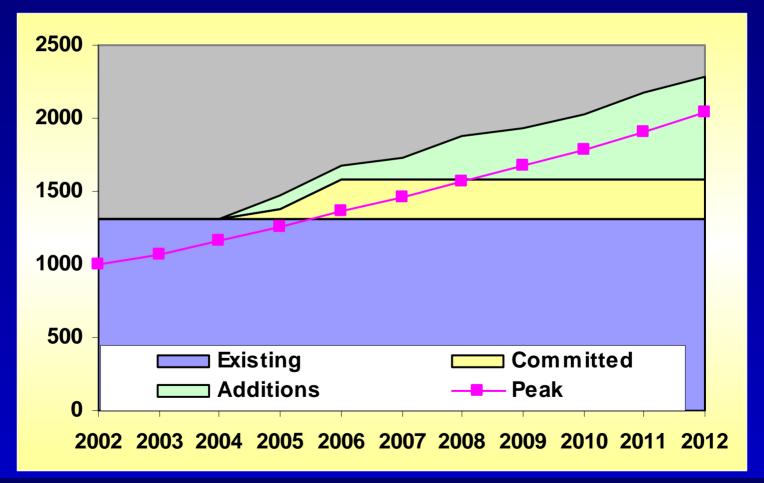
Total Indicative = 267.5 MW:

- TransAsia Diesel Power Plant (Boracay), 7.5 MW by Mar. '04
- Mirant Diesel Power Plant (Iloilo), 10 MW (8 mos. after ECC)
- Victorias Bioenergy (Negros),50MW by Oct. '05
- Panay Clean Coal Power Plant (KEPCO), 100 MW by end-'05
- Southern Leyte Geothermal, 100
 MW by Apr. '08

Mindanao

DEMAND SUPPLY PROFILE

Mindanao Grid in MW, Low GDP Scenario





MINDANAO POWER SITUATIONER

Supply Interdependence

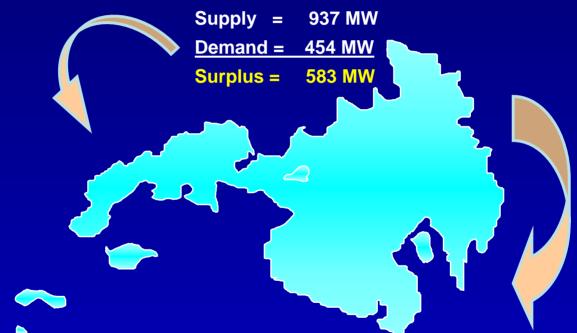
NORTH MINDANAO

WEST MINDANAO

Supply = 85 MW

Demand = 150 MW

Deficit = 60 MW





Mindanao Total

Dep. Cap = 1,228 MW

Peak = 1,074 MW

Surplus = 154 MW

SOUTH MINDANAO

Supply = 206 MW

Demand = 470 MW

Deficit = 264 MW



MINDANAO POWER SITUATION

Major Projects for Mindanao

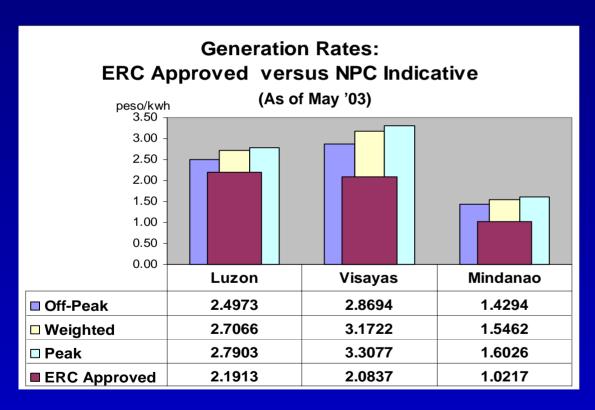
- Total Committed = 200 MW:
 - Mindanao Coal, 200 MW by July '06
- Total Indicative

 463-513 MW:
 - Mt. Apo Geothermal Expansion, 20MW by '06
 - Tagoloan Hydro, 68 MW by '08
 - Sultan Kudarat Coal Power Plant, 150-200MW
 - Agus 3 Hydro, 225 MW

Rate Issue

EXISTING RATES NOT VIABLE

New Rate Regime must Reflect True Cost



- Rates artificially low & discourage new investments in generation & distribution (e.g. Cebu, Panay)
- DUs do not want regulatory risk vs. NPC rates
- NPC continues to incur heavy losses

What has been done, 2001-2002

Implementation of the P0.30/kWh Mandated Rate Reduction	August 2001
Promulgation of Distribution & Grid Codes	December 2001
Promulgation of EPIRA-IRR	Feb., 27, 2002
ERC's issuance of Demonopolization & Shareholding Dispersal	→ March 26, 2002
Unbundling of NPC Rates	June 26, 2002
ERC's issuance of Rules on GenCos Certificate of Compliance	→ June 26, 2002

What has been done, 2001-2002

Adoption/Promulgation of WESM Rules	→ June 28, 2002
Launching of PGMA's 10-Pt. Plan to Reduce Power Rates —	→ June 28, 2003
Completion of the Review of NPC IPP Contracts	→ July 05, 2002
Launching of the Special Program to Enhance Electricity Dema	and July 2002
Issuance of E.O. 119	→ August 28, 2002
Approval of the Priva Plan for NPC Generation Assets and TRANSCO through Concession	→ August 28, 2002

What Needs to be Done

- Promulgation of Transco's Performance-Based Rate Making Methodology
 - Maximum Allowed Revenue Formula :

$$MAR_t = [MAR_{t-1} \times \{1+CWI_t - X\}] - K_t - RBR_t$$

- Open Access Transmission Service (OATS) Rules
- WESM's Price Determination Methodology
- NPC awaiting ERC approval on the Long-Run Avoidable Cost/Time of Use Pricing scheme
- Performance-Based Rate Making Methodology for DUs
- Review of Systems Loss Cap Guidelines

Unbundling

- Generation Rate Adjustment Mechanism (GRAM)
- Incremental Currency Exchange Rate Adjustment (ICERA)
- Unbundling of MERALCO's billing
- ERC to date, has decided on unbundling of rates application of 10 ECs, 2 Dus
- ERC introduced pre-tax WACC

Wholesale Electricity Spot Market

- WESM Project Management Consultancy Services
 - Invitation for bids issued to shortlisted firms on 21 April
 - Submission of bid proposals due on 20 June 2003
 - Short-listed firms:
 - Australian Power & Water/Transgrid
 - Marketplace Co. Ltd.
 - On-Line Systems/Wise Technology
 - KEMA Consulting
 - EPRI



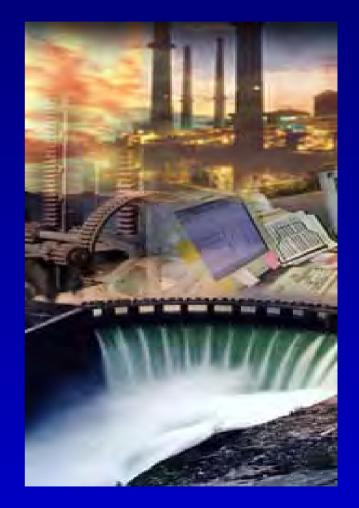
Wholesale Electricity Spot Market

- Market Management System (MMS) Turnkey Project
 - Invitation for bids published on 14 May 2003
 - List of interested companies:
 - ALSTOM
 - G.E. International, Inc
 - ABB, Inc.
 - Union Fenosa/Soluziona
 - LOGICA
 - Siemens
- Set-up Market Operator site
 - Robinsons Equitable Tower

- Questronix Corp.
- China State Const. Eng. Corp.
- Ayala Systems Tech., Inc.
- ePLDT, Inc.
- Mitsubishi Corp.
- SAP, Inc.

Wholesale Electricity Spot Market

- Commencement of demo market by Aug. 2003
- Constitution of the AGMO by 4Q 2003
- Trial introduction of WESM in Visayas by 4Q '03
- Full WESM by 3Q '04



TRANSCO PRIVATIZATION.

TRANSCO's Network

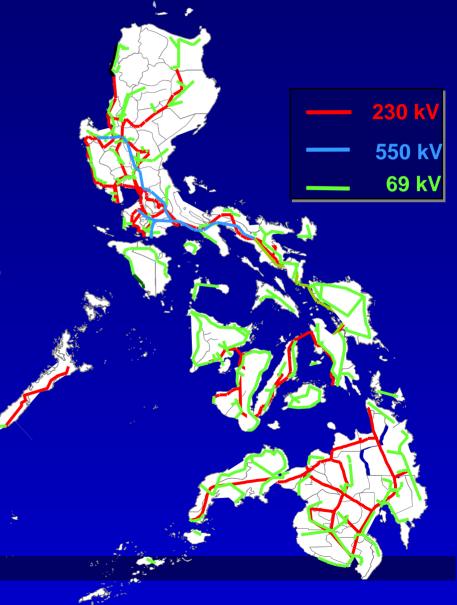
3 Island Grids – Luzon,Visayas & Mindanao

 Total transmission & sub-T lines – 20,721 cct km.

Substation Capacity – 25,804
 MVA

Privatization via 2-phased concession

Completed Bidding Package as of 21 April 2003



TRANSCO PRIVATIZATION

Tasks Accomplished

- Public Notice
- Receipt of Registrations of Interest from Investors
- Information Memorandum
- Data Room
- Roadshow
- Draft Transaction Documents (incl. Concession Agreement)
- Release of Bidding Package
- Promulgation of ERC on Transco's New Performance-Based Rate Making Methodology
- Finalized 10-year Transmission Development Plan



TRANSCO PRIVATIZATION

TRANSCO's Timeline

Next Steps

- On-the-ground Due Diligence
- Pre-qualification

- Qualification
- Bidding and Award



Ongoing duediligence

Prequalification Commence onthe-ground due diligence Pre-bid Conference

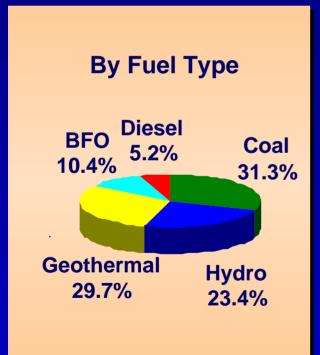
Qualification

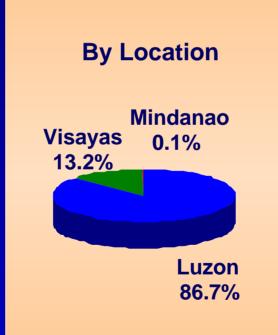
Announce Qualified Bidders Opening of Bids, Notification of Winning Bidder



Generation Assets for Privatization

Installed Capacity (3,842MW NPC-operated; not ROM, ROL, BTO) Excludes Agus and Pulangui







Plus around 1,150MW IPPs reverting to PSALM in near term – mostly diesel, Luzon

Generation Assets Overall Program

1. Asset Sales

Plants

- Pinamucan
- Navotas I

Rationale

- IPP contracts due to expire; plants need to be relocated from site
- Do not require WESM

2. Initial Sales

Plants

- Sucat; Limay
- Bohol / Loboc
- Talomo
- Ambuklao / Binga

Rationale

- Energy integration opportunities gas
- Investor interest

3. All Other Generation Assets

Plants

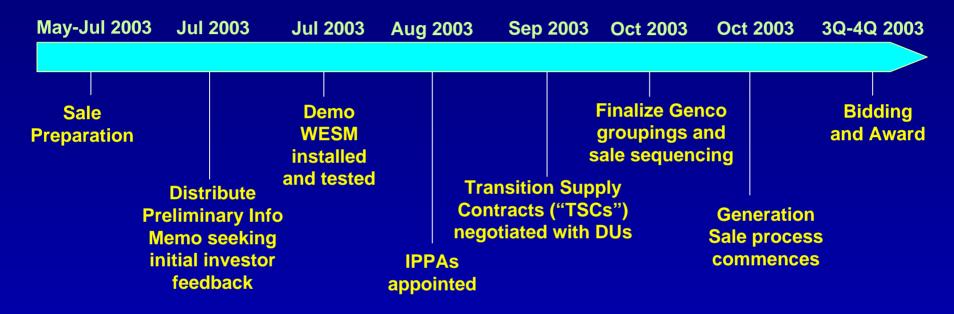
- All other plants (including Masinloc and Calaca)
- Individual plants groupings

Rationale

 Groupings to be based on investor feedback



Overall Timeline for GenCo Sale



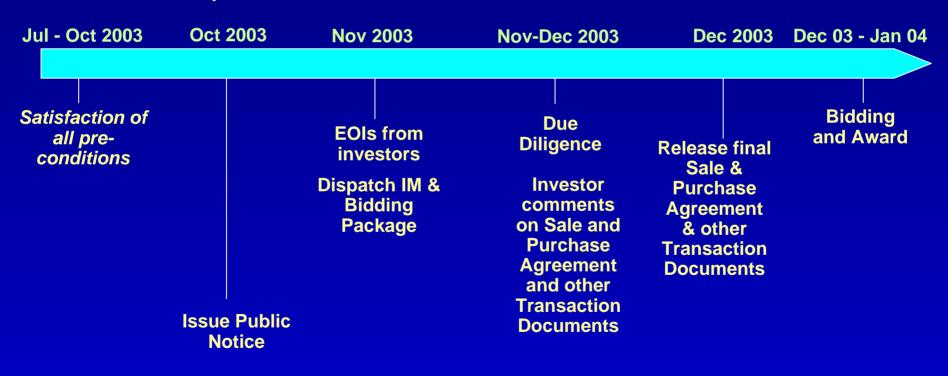
Critical Path Milestones

- Finalization of Asset and Debt Transfers
- Time-of-Use Generation Tariff (pending ERC approval)
- Transition Supply Contracts
- Demonstration WESM



Sale Process Timeline

Sample sale process timeline for any grouping or large plant (such as Masinloc):



IPP CONTRACTS REVIEW

Overview of IPPs & Sponsors

Aboitiz / Pacific Hydro	Benguet (Ampohaw) Bakun
Alsons / Tomen	Iligan City 1 Iligan City 1 Zamboanga General Santos
Alstom	Limay Bataan A & B
ВРРС	Bauang La Union
Covanta	Cavite EPZA Bataan EPZA
Enron	Pinamucan Subic Zambales
IMPSA / EME	СВК
KEPCO	Malaya Ilijan Gas

Sithe Marubeni	San Roque
Mirant	Navota I-III
	Navotas IV
	Pagbilao
	Sual
Mitsui	Mindanao Barges
NIA	Casecnan
Ormat	MakBan Binary
PNOC-EDC	Leyte A&B
	Mt. Apo I
	Mt. Apo II
Salcon	Naga Complex
State Power	Mindanao Coal
Chevron-Texaco	San Pascual
ВНЕРІ	Binga

Total 18 firms/consortia representing 32 IPP contracts
Private sector BOT contractors in NIA-Casecnan and PNOC-EDC projects



IPP CONTRACTS REVIEW

Non-Extension of 4 Contracts

- 1. Navotas GT 1-3 (Navotas)
 - Turned over to NPC on March 21, 2001
 - Preparatory work for public bidding of the asset, on-going
- 2. Batangas Power Corp. (Pinamucan)
 - Contract to end in July 2003
 - Preparatory work for public bidding of the asset, on-going
- 3. N. Mindanao Power Corp. I (Iligan City)
 - Contract to end in July 2003
 - On-going: Formulation of transfer mechanisms & discussions on proposed O&M w/o energy off-take
- 4. Toledo Cebu Coal TPP
 - Terminated in February 2003



IPP CONTRACTS REVIEW

Overview of Status to Date

11 Contracts -	Agreement concluded (Enron, Mirant, BHEPI, Aboitiz, SRMP, Min. Coal NO IAC issues outstanding
3 Contracts -	No IAC issues, no scope for savings (Ambuklao, Paragua, Toledo No action being taken
1 Contracts -	IAC issue resolved, no scope for savings (Ormat MakBan Binary No further action being taken
5 Contracts -	Agreement in principle, documentation being finalized (Alsons, San Pascual, Mindanao Coal)
3 Contracts -	No pending IAC issues (Ilijan, Alstom – separate discussions on-going re: Limay Privatization
2 Contracts -	Recent agreements reached (CBK, Salcon)

25 out of total 35 contracts largely resolved

3 Contracts -	Discussions on-going
7 Contracts -	Pending actions by other Government Agencies



OTHER DEVELOPMENTS

NATURAL GAS POLICIES

Policy Framework

- EO 66 designating DOE as lead agency for the development of the Philippine natural gas industry
- IRR for the transmission, distribution & supply of nat gas promulgated on 27 Aug. 2002 providing framework for investment and operations of downstream nat gas industry
- Nat Gas Policy and Regulatory Framework in place

NATURAL GAS PROJECTS

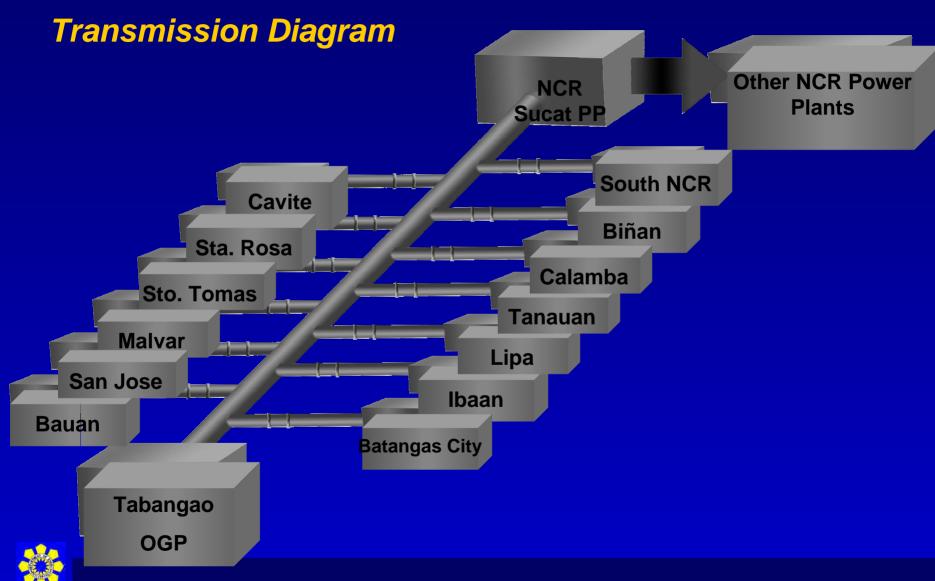
Proposed Natural Gas Pipelines

- Proposed nat gas pipeline to connect Batangas & Manila (BatMan)
 - PNOC-EC granted provisional permit to construct
 - Target commencement of operation by 2007
- Bataan-Manila 2 (BatMan 2)
 - To receive LNG importation and supply industrial ecozones in Subic & Clark



BATMAN PIPELINE

DEPARTMENT OF ENERGY

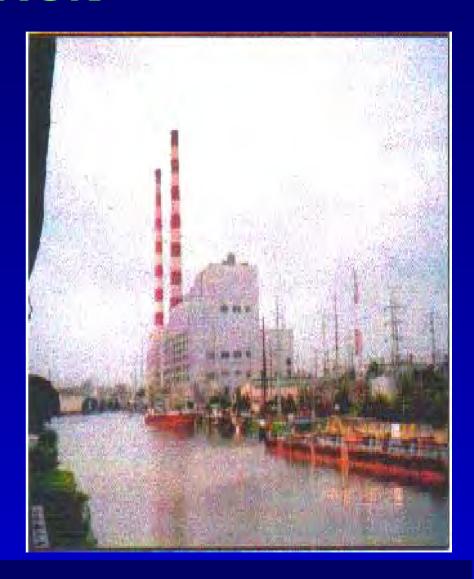


SUCAT PRIVATIZATION

Downstream Natural Gas

Assets

- 10.6 hectare site
- Decommissioned 850 MW
 Oil-Fired Thermal Power
 Generation Plant
- 30 MW Gas Turbine Unit
- 115 kV substation
- 230/115 kV Transmission
- Fuel Storage Tank Yard



SUCAT PRIVATIZATION

Proposed Transaction Structure

Gas Supply

- Contract for gas supply to Sucat Plant
- Construction interest in pipeline used for gas transportation
- Gas Transportation Agreement (GTA)

Sucat Plant

- Conversion of Sucat Plant to gas fired plant
- Development of greentield generation plant

Energy

Off-Take

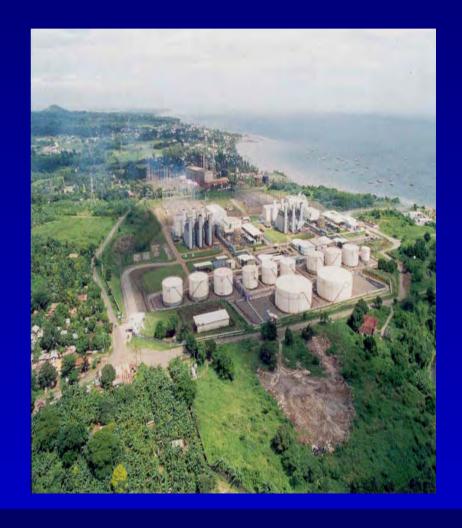
- Contract for offtake of a portion of generated energy
- Sale of additional generated energy in the WESM



LIMAY PRIVATIZATION

Bataan Limay Combined Cycle Plant

- Bataan Limay Combined Cycle Plant
 - 32.7 hectare site
 - 620 MW combined cycle plant currently operating on diesel
 - 230 kV T-line connection to Luzon Grid
- Bataan Thermal Plant 18 hectare site
 - 225 MW oil-fired thermal plant
 - 120 MW gas turbine plant
 - 230 kV T-line connection to Luzon
 Grid
 - 9.4 hectare housing

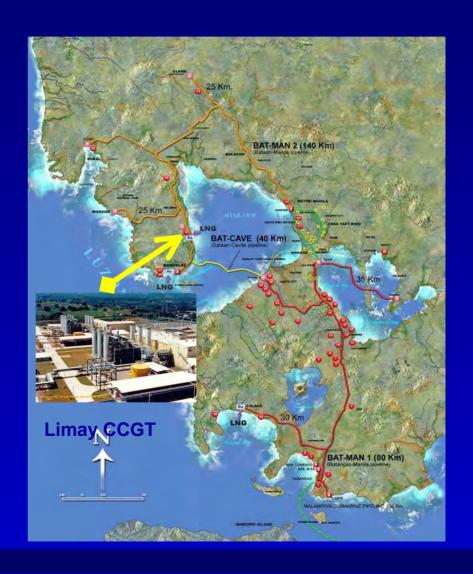


LIMAY PRIVATIZATION

Plant Features

Features

- Sites are situated for long term power generation use
- Bataan Limay Plants have 9 years operating life with Alstom O&M agreement expiring in 2008
- Importation of LNG as fuel is viable



Targets by 2013

- Be the number one geothermal energy producer in the world
- Be the number one wind energy producer in Asia
- Double hydro capacity using run-of-river development scheme
- Develop other renewable systems (i.e. solar, biomass, ocean, etc.)
- Become a solar manufacturing base
- Passage of appropriate measures and incentives to promote development of RE

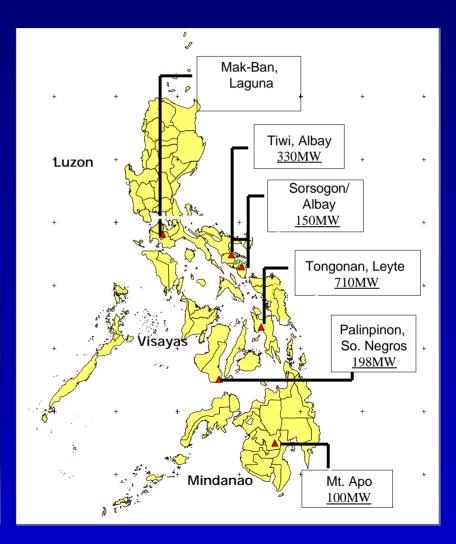
Installed Generating Capacities

	2002	Add'I/ Capacity	2013
Geothermal	1,932	1,200	3,132
Hydro	2,518	2,685	5,203
Wind	0	415	415
Solar, Biomass, Ocean	0	250	250
TOTAL	4,450	4,550	9,000

Geothermal Power

- Installed capacity of 1,931 MW
- 2nd largest user of geothermal energy resources for power generation
- Target of additional 820 MW by 2015





Wind Energy Potentials

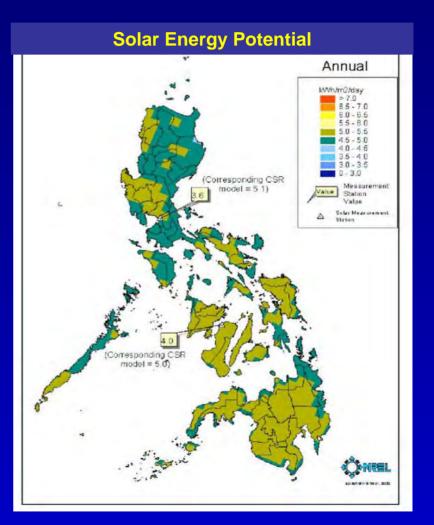
- Philippine wind energy potential could be as much as 70,000 MW
- Significant progress in wind farms:
 - 40MW wind farm project in Burgos, Ilocos Norte by PNOC-EDC
 - 25 MW wind farm project in Bangui Bay, Ilocos by Northwind Power funded by Northwind Power of Denmark



Solar Power

- 3,957 systems installed throughout the country
- 3,455 solar homes installed
- 1 MW solar farm project planned in Northern Mindanao, largest among developing countries
- On average, potential generation of 4 to 6 kwh per sq. m. per day





On-Going Solar Power Projects

■ PNOC Solar Project

- Joint project with DOE, Shell Solar Energy B.V. and the Government of Netherlands
- Target installation of 15,000 solar home systems (SHS) within 5 years in Regions 1-6 & CAR
- Pilot installation of 20 units in Banaue
- As of 23 May 2003, a total of 1,266 SHS units have been installed
- 1,000th SONA barangay for energization scheduled on 27 June 2003

On-Going Solar Power Projects

- Solar Power Technology Support (SPOTS) Project to ARCs
 - Launched on June 16, 2003 with DAR as lead agency and DOE as support
 - A 3-year integrated social & agricultural development project which seeks to energize 34 agrarian reform communities (ARCs)
 - Project sites include 14 Mindanao provinces
 - Spanish Government, under a Mixed Credit Facility, will provide funding of approx. US\$64.773 Mn

RE Committed Projects, by 2012

Plant	Type	MW	Year	
San Roque	Hydro	400	May 03	
Kalayaan 3&4	Hydro	350	2004	
Wind Power	Wind	40	2004	
Northwind	Wind	25	2004	
Northern Negros	Geo	40	2004	
Total 855				

ENERGIZATION EFFORTS

Status and Recent Developments

- Total of 37,070 barangays energized as of May 2003
- SONA Target to energize 1,500 barangays for the period July 2002 June 2003
- DOE signed MOU last 03 June 2003 with Paris-Manila Technology Corporation (PAMATEC), Electricité de France and ETDE of Bouygues Construction to provide energy services to rural areas through the Philippine Rural Electrification Service (PRES) Project

OTHER ISSUES

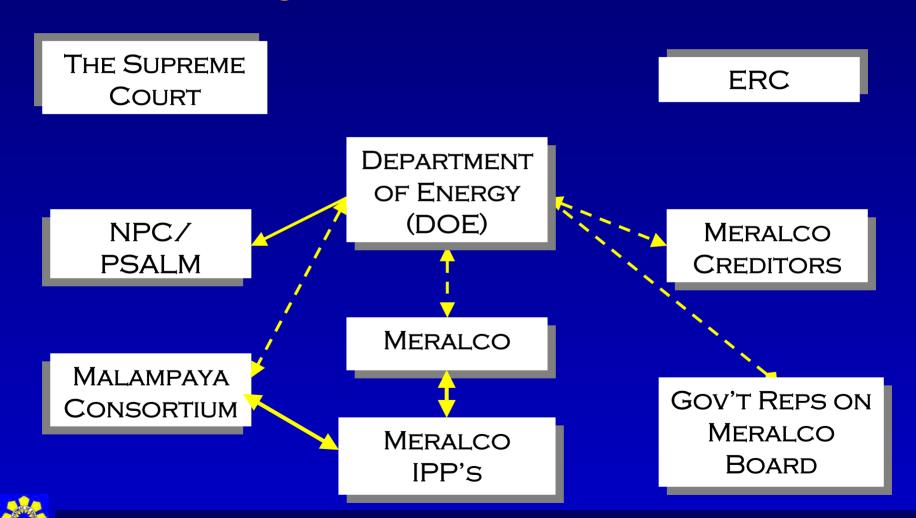
MERALCO VIABILITY ISSUE

Objective of the Government

- Ensure viability of the electricity industry and not necessarily limited to Meralco
- Ensure realistic implementation of the refund scheme
- Maximize gains for the lower income sector of society

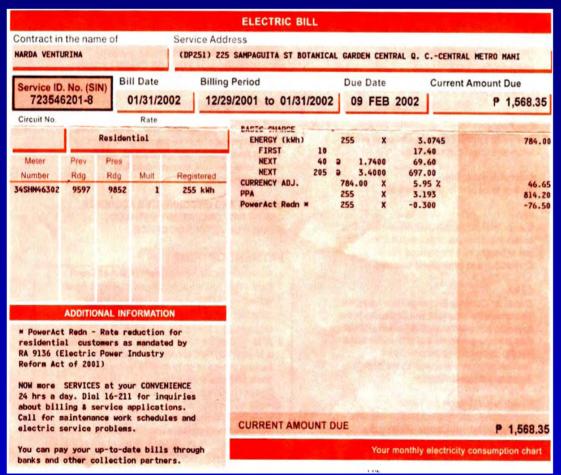
MERALCO REFUND ISSUE

Factors Affecting MERALCO



MERALCO UNBUNDLING

Sample Billing Prior to Unbundling



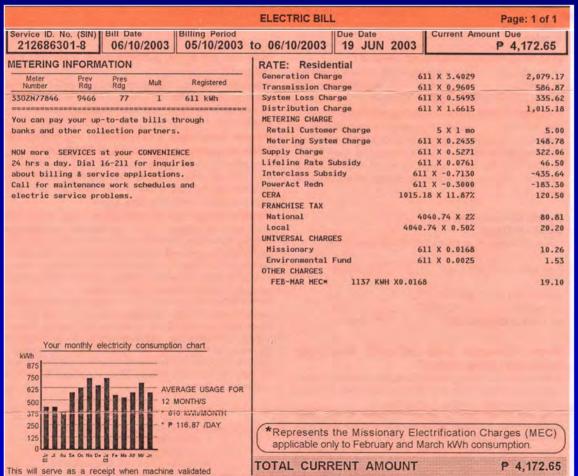
Components:

- 1. Basic Charge
- 2. Currency Adjustment
- 3. PPA
- 4. Power Act Reduction



MERALCO UNBUNDLING

Sample Unbundled Billing



Components:

- 1. Generation
- 2. Transmission
- 3. Systems Loss
- 4. Distribution
- 5. Metering
- 6. Supply
- 7. Lifeline Rate Subsidy
- 8. Interclass Subsidy
- 9. Power Act Reduction
- **10. CERA**
- 11. Franchise Tax
- 12. Universal Charges
- 13. Other Charges
- 14. Refund



CONCLUSION

CONCLUSION

Way Forward

- We need to build new power plants NOW to mitigate power shortage by 2004 (Visayas), 2006 (Mindanao) & 2008 (Luzon)
- We need viable & sustainable power rates to encourage new investments in power generation and distribution
- Power reform is a work-in-progress & would need the support of the private sector to make is successful
- As we proceed with the privatization process, the Government reiterates its position of upholding the sanctity of all contracts
- Renewable energy will power the future and we need more private sector investments in this area to fully develop our potential

"No electricity is the most expensive electricity"

THANK YOU!

www.doe.gov.ph

