### Department of Energy

## Visayas Energy Investment Forum

July 30, 2015

### SECURITY BANK

# Funding Facilities for RE Developers

#### **SBC LENDING DEPARTMENTS:**

- 1. Corporate Banking Group (CBG)
  - For top 1,000 corporations
- 2. Banking Center Group (BCG)
  - a. Binondo Banking Center (BBC)
  - b. Kalookan Banking Center (KBC)
  - c. Ortigas & North Banking Center ONBC)
  - d. Makati & South Banking Center (MSBC)
  - e. Visayas Banking Center (VBC)
  - f. Mindanao Banking Center (MBC)



#### **CREDIT FACILITIES:**

- 1. Term Loan
  - with tenor of up to 15 years including up to 3 years grace period
- 2. Syndicated Term Loan
- 3. Letter of Credit
- 4. Short Term Line (Loan Line)
- 5. Domestic Bills Purchase Line





#### **INDICATIVE COLLATERALS:**

#### **Combination of the following:**

- Mortgage of Project Assets
- 2. Assignment of Rights under the Project Documents, permits and licenses
- 3. Assignment of Receivables
- 4. Assignment of Insurances
- 5. Assignment of all Project's bank accounts, including but not limited to the waterfall accounts and debt service fund account
- 6. Pledge of shares of shareholders in the borrower company
- 7. Guarantee of Dep't. of Energy-Loan Guarantee Fund (DOE-LGF)
- 8. Guarantees (third party guarantees, parent company, EPC Contractor)
- 9. Continuing Surety of owners
- 10. Mortgage of properties other than the project assets
- 11. Other collaterals which maybe agreed between Bank and borrower SECUR

#### **OTHER CONDITIONS:**

- 1. Opening and maintenance of Debt Service Fund and Waterfall Accounts -with SBC
- 2. Opening of Construction Account where equity funds of borrower and loan releases will be deposited prior to its disbursements to project.
- 3. SBC shall be the sole depository bank of collections from the projects, to maintain reasonable balance based on outstanding loan.
- 4. Other conditions which may be agreed upon.



#### **Documents:**

- 1. DOE Service Contract
- 2. Renewable Energy Payment Agreement (if developer will sell under FIT)
- Power Supply Agreement
   (if developer will sell to distribution utility)
- 4. Meter Service Agreement with NGCP (if under FIT)
- 5. Connection Agreement with NGCP (if under FIT)
- 6. Agreement/Contract with EPC Contractor
- 7. Project Feasibility Study as approved by DOE-REMB



#### **Guarantee Companies:**

#### 1. LGU Guarantee Corporation

A leading private guarantee company owned by Bankers' Association of the Philippines (BAP), Development Bank of the Philippines (DBP) and Asian Development Bank (ADB).

- 2. DOE- Loan Guarantee Fund for RE
- 3. International Finance Corporation

#### **Upcoming**

The World Bank's Philippine Renewable Energy Development (PhRED) Fund, already approved by DOE and for approval by Dep't. of Finance. Available guarantee shall be up to P400 M per RE developer. Power off-taker must be an electric cooperative.

#### Renewable projects of SBC

#### Approved:

- 1. hydro power plants
- 2. Geothermal
- 3. Wind power plants

**In Process**: 5 Hydro and Solar Power accounts



## THANK YOU...

