

# **TeaM (Philippines) Energy Corporation**

20 March 2013



# COMPANY HISTORY



1989



1993



1997



2001



2007



Pioneering Ability  
Entrepreneurial Spirit  
Innovative

Solid Financials  
Technical Expertise  
Global Company

Beyond Today,  
Beyond Energy.

Strength in Synergy

# OUR PARTNERS



The **TOKYO ELECTRIC POWER COMPANY** (TEPCO) is the largest electric utility in Japan and the 4<sup>th</sup> largest electric utility in the world with headquarters in Chiyoda, Uchisaiwaicho, Washington, D.C., and London.

It was established in 1951 with an objective to help Japan recover from the ashes of World War II.

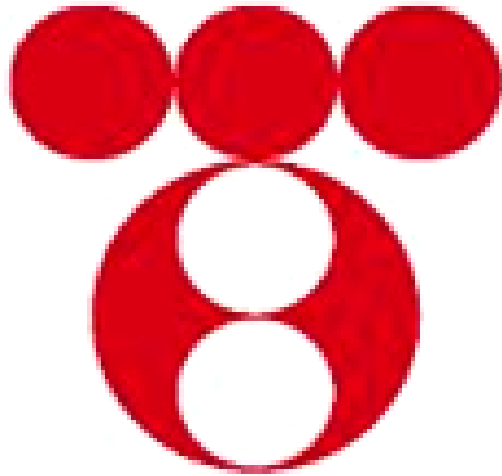
# OUR PARTNERS



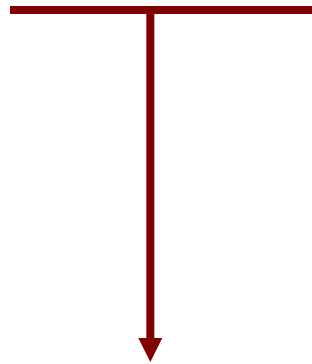
**Marubeni**  
CORPORATION

**MARUBENI CORPORATION** is one of the largest general trading companies in Japan, and has about 200 global representative offices and more than 600 affiliated companies in 84 countries.

Marubeni is a member of the Fuyo Group, an industrial organization consisting of about 150 companies, including Hitachi (electronics), Nissan (automobiles), Canon (cameras), Showa Denko (chemicals), Kubota (farm machinery), and Nippon Steel.



**TEPCO**



**Marubeni**



**TEAM ENERGY**

STRENGTH IN SYNERGY



A photograph of the Pagbilao Power Plant. On the left, a tall, slender smokestack with alternating red and white horizontal bands rises into a blue sky with scattered white clouds. In the foreground, there is a body of blue water. The power plant itself is a complex of industrial structures, including a large building with a red roof and various pipes and scaffolding, situated on a green, hilly shoreline.

# Pagbilao Power Plant

- Commercial operation started in June 13, 1996 (Unit 1), and August 14, 1996 (Unit 2)
- Generating capacity of 735-MW
  - 700MW contracted to IPPA, Aboitiz
  - 35MW, for TPEC's BCQ and WESM
- Recognized as one of the TOP 12 POWER PLANTS by Platt's Power Magazine, USA, the only power plant in the Philippines recognized as such.
- ISO 14001 recertification (3<sup>rd</sup> year)
- OHSAS 18001 certification
- In 2008, Pagbilao power station was a Silver Awardee for Independent Power Producer of the Year and a Silver Awardee for Environmental Company of the Year.
- End of Cooperation Period : Year 2025

# Sual Power Plant

- Commercial operation started in October 1999
- 2 generating units with 609 MW each
  - 1000MW contracted to IPPA, San Miguel Energy Corp.
  - 218MW for TPEC BCQ and WESM
- Safety Recognition for Achieving 10 Million Safe Manhours Without Lost Time Accident
- ISO 14001 recertification (3<sup>rd</sup> year)
- OHSAS 18001 certification
- Gold Awardee for Independent Power Producer of the Year.
- End of Cooperation Period : Year 2024





# VALUE PROPOSITION TO CLIENTS



- COMPETITIVE Power Cost
- Proven organization; pioneered retail energy supply in the Philippines
- Competent company track record/reputation (TEPCO and Marubeni)
- QUALITY power supply from own generating plants (Sual and Pagbilao power plant)
- Financial strength / Has the ability to invest
- Service quality
  - “One-stop shop”; offers complete package to clients, including:
    - Trading and Load Management
    - Regulatory advisory
    - Technical support
    - Extensive Risk Management Measures



# TPEC as licensed Wholesale Aggregator and RES





Republic of the Philippines  
**ENERGY REGULATORY COMMISSION**  
Pasig City, Metro Manila



## Wholesale Aggregator's Certificate of Registration

No. WA- 07 - 11 - 008

Pursuant to Section 38 of Republic Act No. 9136 creating the Energy Regulatory Commission (Commission), the pertinent provisions of the Rules and Regulations to implement Republic Act No. 9136 and the Rules for the Registration of Wholesale Aggregators, the Commission hereby grants a Certificate of Registration unto

### TeaM (Philippines) Energy Corporation

which has complied with all the requirements stipulated in the above-said Rules, the Philippine Grid Code, the Philippine Distribution Code, the WESM Rules and all applicable laws, rules and regulations.

This Certificate of Registration is granted subject to the continuing compliance of TeaM (Philippines) Energy Corporation with the aforementioned Rules and the attached Terms and Conditions. Any operation found to be in violation of the above said rules and related laws, rules and regulations may result in suspension or revocation of this certificate, in addition to such other sanctions which the Commission may impose under the Act.

Given this 7<sup>th</sup> day of November 2007, Ortigas Center, Pasig City, Philippines.

  
**RAUF A. TAN**  
 Commissioner

  
**RODOLFO B. ALBANO, JR.**  
 Chairman

  
**ALEJANDRO Z. BARIN**  
 Commissioner

  
**MARIA TERESA A. R. CASTAÑEDA**  
 Commissioner

  
**JOSE C. REYES**  
 Commissioner

## Retail Electricity Supplier's License

Pursuant to Section 29 of Republic Act (RA) No. 9136 requiring all suppliers of electricity to the contestable market to secure a license from the Energy Regulatory Commission (ERC), and the Guidelines for the Issuance of Licenses to Retail Electricity Suppliers (RES), the ERC hereby grants a RES License unto:

### TeaM (Philippines) Energy Corp.

License no. : SL-2008-012-005

This License is granted subject to the continuing compliance of the above-named Entity with the aforementioned Guidelines and the attached Terms and Conditions. Any operation found to be in violation of the abovesaid Guidelines and related laws, rules and regulations may result in suspension by the ERC, in addition to such other sanctions which it may impose under the Act.

Given this 2<sup>nd</sup> day of December 2008, Pasig City.

  
**RAUF A. TAN**  
 Commissioner

  
**ZENAIDA G. CRUZ-DUCUT**  
 Chairperson

  
**ALEJANDRO Z. BARIN**  
 Commissioner

  
**MARIA TERESA A. R. CASTAÑEDA**  
 Commissioner

  
**JOSE C. REYES**  
 Commissioner

We are **TEAM ENERGY**,  
the Nation's growth  
partner.

